

Beyond Satisfaction Scores: Exploring Emotionally Adverse Patient Experiences

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Improving patients' experiences as they face serious illness is a worthy goal, and it correlates strongly with retention in care.¹ Evidence has accumulated that better patient experience has important ancillary benefits, including better treatment adherence and self-reported quality of life.²⁻⁵ Although characteristics of care that lead to positive ratings of patient experience are becoming better understood,⁶⁻⁹ less is known about the correlates of extreme ratings. Deeply dissatisfying experiences may not have the same correlates as positive ones, and their consequences may be more severe.

In consumer behavior research, events eliciting the strongest negative emotional responses that drive consumers away are sometimes known as disgusters.¹⁰⁻¹² Disgusters are issues that are both very important and very negative for consumers, as opposed to annoyances (negative but less important).¹² Patients are not simply consumers, so we must be cautious in applying marketing theory to healthcare. Nonetheless, the concept of discretely classifying the severity of adverse experiences may help increase understanding of the relationship of patient experience to subsequent adherence, utilization, and outcomes (Podtschaske et al, unpublished data, 2015). Negative experiences, although themselves consequential, also correlate to additional negative consequences, such as avoidance or withdrawal from care,^{13,14} lack of participation in decision making,^{15,16} nondisclosure of concerns to doctors,^{17,18} nonadherence to treatment,^{19,20} increased use of emergency services,²¹ and seeking care elsewhere.^{22,23} Such actions have negative health consequences for patients and implications for retention in a patient-centered healthcare system.

Understanding patient experience in cancer care is particularly important. Beyond its inherent value, changing providers or poor participation in shared decision making may have worse consequences in cancer than in many other chronic diseases. Previous qualitative investigations of negative experiences have identified some causes, including perception of disparity and exclusion from resources,²³ wait times resulting in delayed treatment,²⁴ unmet information needs,²⁴ having the severity of symptoms dismissed or minimized by oncologists,²⁵ and excessive self-coordination of care.^{23,24} Although these studies provide useful clues, there is

ABSTRACT

OBJECTIVES: Although improving the average patient experience is at the center of recent efforts to make cancer care more patient centered, extreme experiences may be more informative for quality improvement. Little is known about the most deeply dissatisfying experiences that predispose disengagement and negatively influence patient outcomes. We sought to establish a framework for emotionally adverse patient experiences and identify the range of common causes.

STUDY DESIGN: Qualitative study including in-depth interviews and free-text survey comments.

METHODS: Thematic analysis of 20 open-ended patient interviews and 2389 free-text survey comments collected in a medical center's cancer clinics.

RESULTS: Emotionally adverse experiences were rarely reported in survey comments (96; 4.0%) but more frequently discussed in interviews (12 interview participants). Such experiences were identified through explicit statements of negative emotion, language, syntax, and tone. Among these rare comments, hostility as an indicator was easiest to identify, whereas passive expressions of fear or hopelessness were less reliably identified. We identified 3 mutually inclusive high-level domains of triggers of negative emotion—system issues, technical processes, and interpersonal processes—and 10 themes within those domains. There was wide variation in the causes of emotionally adverse experiences and evidence of a complex interplay of patient expectations and preconditions that influenced the perception of negative experiences.

CONCLUSIONS: This study presents a taxonomy for classifying emotionally adverse patient experiences expressed in free-text format. Further research should test how perceptions of adverse experiences correspond to recorded ratings of patient satisfaction and subsequent enrollment or utilization.

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TAKEAWAY POINTS

Extreme dissatisfaction with care can have negative consequences for patients with cancer, such as nonadherence to treatment and disengagement. Understanding and identifying the causes of negative experiences could help focus quality improvement efforts.

- ▶ Although emotionally adverse experiences were extremely rare, their causes were diverse, including coordination, technical skills, communication, bad provider and staff behavior, wait times, scheduling, finance and insurance, physical symptoms, travel, and education and information.
- ▶ Perception of adverse experiences was influenced by patient priorities, past experiences, clinical needs, and expectations.
- ▶ We present a taxonomy that could be used to meaningfully analyze free-text patient data.

limited evidence of the roots of extreme adverse experiences in cancer care. As part of an ongoing effort to transform cancer care quality, we aimed to develop a better understanding of emotionally adverse experiences that are egregious to patients and harmful to engagement among oncology patients, which we see as a parallel to the well-known concept of serious adverse events in healthcare.

METHODS

We conducted a secondary analysis of patient interviews and free-text survey comments collected as part of an evaluation of a transformation effort in the cancer clinics of an academic medical institution in the United States using the concept of “emotionally adverse experiences” as a lens. We drew on Fortini-Campbell’s marketing framework¹² to define our concept of emotionally adverse experiences. Her framework proposes that consumers make decisions along 2 axes: importance and good-positive/bad-negative valence. She argues that understanding how consumers experience a product or brand on different issues can help target areas for brand improvement. Issues perceived as important and negative are termed disgusters, which drive consumers away and thus should be prioritized. Although this framework is derived from marketing theory, we see it as applicable to quality improvement in healthcare. However, we broadened our definition to reflect that, unlike consumers in other markets, patients might be unable to switch providers. Drawing on Fortini-Campbell’s framework and directly from the data, we defined such experiences as being indicated by changing providers, filing a complaint, nonadherence to treatment, disengagement from care, or consideration of the aforementioned options; bad word of mouth; and expressions of affront.

Twenty patients were recruited for interviews by flyers at clinic visits. Participants had to be adult (≥ 18 years) patients with cancer treated at the center. Interviews were semistructured, asking open-ended questions about patients’ experiences with cancer care; they took place in person (in cancer center conference rooms or patients’ homes) or by telephone. Additionally, we analyzed 2389 free-text comments written by patients or their caregivers on surveys that asked structured questions regarding 1 of 4 topic areas: access, communication, coordination, or information and shared

decision making.²⁶ Front-desk staff distributed the surveys to patients at check-in for clinic appointments. We included both in-depth interviews and free-text survey comments to minimize methodological bias.

Handwritten comments were transcribed into a database and imported along with interview transcripts into QSR International’s NVivo 11 Pro for analysis. The analytic process followed guidance by Miles and Huberman.²⁷ Two coders independently analyzed data inductively looking for identifiers of affect in language, syntax, and tone and for content that described adverse

experiences. Transcripts were first read and then reread while listening to audio (if it was available) to see whether additional negative emotions could be detected in verbal data. We created 3 coding structures for which data were coded at all 3 levels: (1) affective identifiers, (2) triggers (content of issues) that related to an adverse experience, and (3) a 3-tiered subjective rating for the level of adversity (extreme, annoyance, would have been nice to have). Data had to contain 1 or more of the affective identifiers and be rated by the coder in the extreme to constitute an extreme negative experience.

We used the Pleasure–Arousal–Dominance (PAD) framework²⁸ to facilitate interpretation of the data and refine our coding structure of affective identifiers. The PAD framework characterizes emotional states along 3 dimensions: pleasure (+P)/displeasure (–P), aroused (+A)/not aroused (–A), and dominance (+D)/submissiveness (–D). In the data, we found that patients expressed negative emotion in a range of ways, which was difficult to interpret. We therefore used the model to define the emotions expressed by patients and focus analysis on the displeasure axis (ie, bored, disdainful, anxious, hostile). Through discussion, we refined our coding structure to agree on the identifiers of negative emotion and extreme negativity. After coding all data, we looked for patterns across codes to create higher-level, explanatory categories, and we examined whether there were differences in the content of emotionally adverse experiences between interviews and survey comments.

As an additional check of our understanding, we presented sample data, identifiers, and triggers to volunteers from the cancer patient and family advisory council for their opinion as to the completeness of the categories. This process confirmed our list and yielded the additional criterion of description specificity of the event as an identifier (ie, greater detail meant an adverse experience was more impactful).

This study received a nonresearch determination from the Stanford Institutional Review Board in July 2014 because the primary purpose was to evaluate quality improvement efforts.

RESULTS

We analyzed 20 oncology patient interview transcripts and free-text survey comments collected between December 2014 and April

TABLE 1. Descriptions of Affective Identifiers of Emotionally Adverse Experiences and Their Overall Qualitative Rating on the PAD Scale

Textual Element	Identifier	PAD Rating ^a (all -P)	Description
Language	Negative wording	+A	Strong descriptive, inherently negative language that indicates a strength of emotion and importance (eg, “extremely,” “really,” “very,” “unacceptable”)
	Cursing	+A	Profane language
	Stating the problem	-A, -D	Patient states that the issue is a problem
	Referring to switching providers	+A, +D	Patient states that they have switched or will switch providers as a result of the experience
	Referring to making a complaint	+A, +D	Patient states that they have made or will make a complaint as a result of the experience
	Suggesting changes, “should” wording	-D	Patient indicates that a change is needed; similar to stating the problem but presented more passively as negative
	Specificity	-D	Detailed, lengthy, or verbatim descriptions of an experience, especially in handwritten comments
Syntax (used in relation to negative events)	Capital letters	+A	Use of all capital letters in handwritten comments to indicate strength of feeling in relation to implied negativity; survey comments only
	Emoticons	-D	Use of pictures to represent emotion; survey comments only
	Exclamation points	+A	Use of multiple exclamation points; survey comments only
	Repetition	+A, -D	Repeating the same word for emphasis
	Rhetorical statements	+D	Use of rhetorical statements for emphasis
Tone	Hyperbole	+A	Using exaggerated statements or descriptions to convey high intensity (eg, “always,” “never”)
	Sarcasm	-D	Sarcastic statements used for emphasis
Other	Experiences that felt emotionally adverse		Statements that do not meet the above criteria but are inherently important and feel emotionally negative

+A indicates aroused; -A, not aroused; +D, dominance; -D, submissiveness; -P, displeasure; PAD, Pleasure-Arousal-Dominance.

^aThe rating reflects our most common or frequent interpretation of the data [eg, “negative wording” seemed most often to indicate that someone was highly aroused]. The ratings demonstrate the range of emotional states that patients expressed in relation to a negative experience.

2016. Comments were written on 2389 (8.3%) of 28,912 completed surveys. Cancer tumor groups of interviewed patients included breast, gynecological, and blood. Twelve interview participants were women, and ages reported by 10 participants ranged between 31 and 76 years (median, 60.5 years). Tumor groups of patients who completed surveys included those of interviewed patients plus gastrointestinal, head and neck, neurological, sarcoma, skin, thoracic, and urological. Demographic information was not collected on survey participants. Although it may be possible that some interview participants completed a survey at some point, surveys and interviews could not be linked due to privacy concerns.

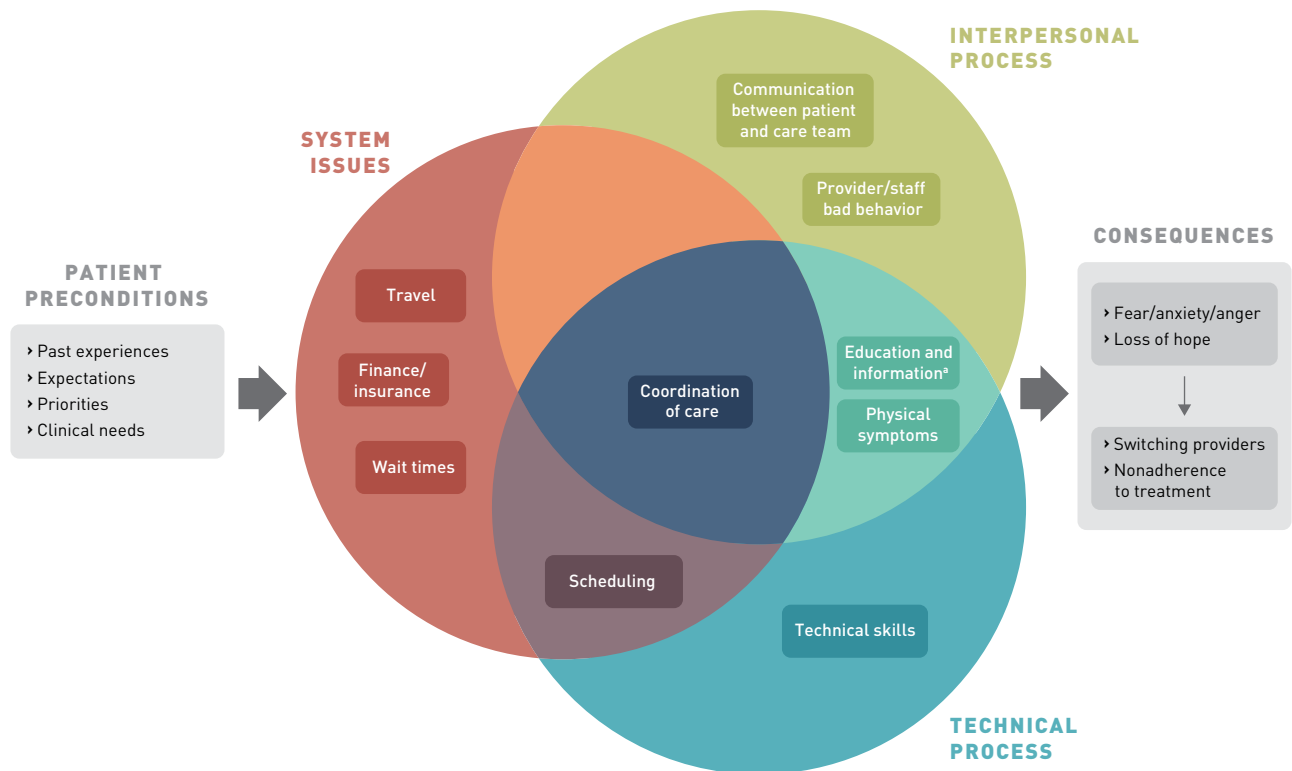
Defining and Identifying Extreme Negative Experiences

Emotionally adverse experiences were extremely rare, especially in survey comments, with just 96 (4.0%) comments rated in the extreme. Positive comments were 11 times as common, with 1117 (46.8%) comments coded as happy patients, which was used as a default to categorize comments that lacked substance for content coding. Examples of typical positive survey comments included: “I receive excellent treatments and care here” (A0308) and “We love Dr [X]!” (CM6774). However, these comments were often vague, with little insight as to what actions produced a favorable experience. Patients who had negative experiences typically gave detailed

information about what contributed to their negative experience; therefore, we explored this area for targeted quality improvement. Twelve interview participants described at least 1 experience rated as emotionally adverse. The higher frequency of reporting negative experiences in interviews compared with survey comments likely reflects the conversational aspect of interviews, which allows for probing of experiences.

Table 1 shows the index created for affective identifiers of extreme negative feelings. We also identified a range of intensity of negative feelings, from patients suggesting improvements that “would be nice” to a patient wishing for death rather than having to deal with the health system. Our analysis focused on triggers of the extreme end of negativity (-P) related to our definition of emotionally adverse experiences as described in the Methods section. We have included our qualitative readings of the arousal and dominance dimensions of the PAD framework in relation to the affective identifiers. We found that affective identifiers that related to comments that seemed to express low arousal (-A) or submissiveness (-D) were more difficult to judge as adverse experiences than those expressing hostility (+A, +D). Submissiveness appeared in passive statements of problems, words expressing fear or hopelessness, and wishes rather than demands for improvement (ie, suggestions vs complaints). These data felt inherently negative but were less obviously expressive.

FIGURE. Conceptual and Thematic Map of Triggers of Emotionally Adverse Experiences and Their Relationship to Patient Preconditions and Consequences



*Coded in interviews only.

Triggers: Causes of Emotionally Adverse Experiences

We identified 3 high-level domains of triggers of adverse experiences: system issues (features of the local health system, including location and insurance authorization processes), technical processes (execution of clinical care by providers, including skills and care planning), and interpersonal processes (how providers/staff relate to patients, such as empathy and understanding patient needs). Ten themes were identified within these domains, but the domains were not mutually exclusive (eg, appointment scheduling related to system problems with policies around appointment booking and peculiarities of individual providers). The relationship between the domains and themes is presented in the **Figure**. Triggers of extreme negative emotion related to patient expectations and priorities for care, and frequently consequences resulting from their experiences, were mentioned (described in following sections). **Table 2** presents the 10 trigger themes with descriptions, examples from the data, and relevant affective identifiers.

Predictors of Emotionally Adverse Experiences: The Role of Prior Annoyances and Expectations

Emerging from our analysis was how prior experiences and expectations preconditioned responses to negative triggers. Whereas certain experiences that threatened a patient’s health, financial stability, or

trust in their provider usually rated as emotionally adverse experiences (eg, technical skills, communication, finance and insurance), other themes more frequently rated as annoyances and arose less frequently as extreme negatives (eg, scheduling, travel, wait times). Several factors escalated the intensity of negative experiences. First, repeated exposure to the same annoyance, such as regularly having to wait more than 2 hours for appointments, was interpreted by some as a lack of consideration by the provider, particularly if the patient was in pain or had advanced disease. The occasional long wait time was usually tolerable, but repeatedly delayed appointments created stress for patients, which did accumulate into an adverse experience. Prior experiences served as preconditions for the next encounter so that experiences were cumulative and not viewed in isolation.

My last 2 or 3 appointments have been cancelled and rescheduled to a more inconvenient time, because the doctors are so busy. Add that to the parking issues—not enough spaces and slow shuttle buses (or not enough), I am not sure I want to continue at [the cancer center] in the future. (CM4078)

The proximity of issues also seemed to be a factor, such that waiting and scheduling problems were more frequently reported in survey comments. It may be that patients were situationally

TABLE 2. Description of Triggers of Emotionally Adverse Experiences, Examples, and Identifiers

Trigger Theme	Description	Example	Identifiers in the Example
Technical skills	Technical skills refers to treatment and care provided by physicians, nurses, and other staff at the cancer center. This theme encompasses perceived problems in clinical competence, such as errors, safety issues, and misdiagnoses, as well as perceptions of impersonal, assembly-line care in which patients felt a lack of individual attention and treatment. The issues represented in technical skills were the most frequently identified emotionally adverse experiences in both interviews and survey comments.	Every nurse was treating it differently.... [The caregiver] just forced [the nurse] to sit down and have a conversation with him and tell her how [the ulcer] was supposed to be treated. From then on, the nurses were not allowed to do anything with it until he was in the room because they all did it differently. Well, we shouldn't have had to do that. We needed support. (Patient 2)	<ul style="list-style-type: none"> • Negative wording • Suggesting changes
Communication between patient and care team	Communication between patient and care team reflects the asynchronous communication that takes place outside of clinic visits, such as not having a direct telephone number for a member of the care team or being told how to prepare for a clinic appointment. This theme also includes deficits in in-person interactions, such as not getting answers to questions or feeling as though the care provider cannot relate to the patient.	Well, the first oncologist, she just said, "You're on this medication for 5 years, that's just the way it is" and "You want to live, don't you?" kind of attitude. I was surprised.... I don't know if this individual had children of her own, but she didn't seem to value [preserving my fertility]. (Patient 6)	<ul style="list-style-type: none"> • Specificity • Other: experiences that felt extremely negative
Wait times	Wait times include appointments running behind schedule for clinic, laboratory work, or treatment; waiting for orders to be placed; or waiting for communication about test results. Long wait times were more frequently complained about on surveys than in interviews, most likely because surveys were distributed to patients while waiting for appointments to start.	Without fail, there is always a 30- to 60-minute wait. Last time, the wait time to see my surgeon was over an hour, which is unacceptable. I am always prompt for my appointments and I expect some amount of wait time, but my time is also precious and sitting for 75 minutes in an exam room is not OK. (A3631)	<ul style="list-style-type: none"> • Hyperbole • Negative wording • Stating the problem • Specificity
Provider and staff bad behavior	Provider and staff bad behavior differs from technical skills in that this theme captures the interpersonal relationship that patients and family members have with their care team, rather than the more technical competence related to their job. It includes the way that providers interact on a human level with their patients and express empathy (ie, bedside manner).	As the wife of [the patient], I just feel that it is very unprofessional and callous when the provider walks by me and says in just my ear, "Now we just play the waiting game." How rude, insensitive, how everything horrible from my standpoint! (CM1599)	<ul style="list-style-type: none"> • Negative wording • Specificity • Exclamation points • Stating the problem
Coordination of care	Coordination of care describes the lack of fluidity of care organization within the clinic, among departments, or with external care providers. This was particularly grievous when there were perceived deficits in coordinating multiple treatments within the same facility (ie, surgery, chemotherapy, and radiation). Patients expected departments to be cognizant of each other's input into the patient's care and therefore, when disjointed, was a source of frustration that threatened patients' confidence in their care.	It's the next day before we are able to get things, and we have even gone into the other department, which is right next door, in the same building but turn right to that one and turn left for that one, and nobody knows what I have just had done. (Patient 11)	<ul style="list-style-type: none"> • Negative wording
Finance and insurance	Finance and insurance includes coping with the cost of treatment and understanding the insurance and authorization process. Patients who had extreme negative experiences within this theme generally felt burdened by the cost of care or reported a lack of support with dealing with insurance and authorization processes, which were perceived to be convoluted and opaque.	I had significant problems with some of the insurance issues and financial issues and because of the chemo brain that hit like a ton of bricks, it was very overwhelming and very challenging. It was one of the things... The treatment was bad, but [the financial aspect] was one of the most overwhelming devastating parts. (Patient 15)	<ul style="list-style-type: none"> • Negative wording • Stating the problem
Physical symptoms	Physical symptoms that most often caused extreme negative experiences included pain and adverse effects of treatment. The physical manifestations of cancer itself were an emotionally adverse experience.	It was during the second cycle, it was a Tuesday, so that was my fourth day in on a Tuesday, and I had total constipation. The vincristine and some of the other chemo medications are incredibly constipating. It was one of the worst days of my life. (Patient 15)	<ul style="list-style-type: none"> • Specificity • Negative wording • Stating the problem

(continued)

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TABLE 2. (Continued) Description of Triggers of Emotionally Adverse Experiences, Examples, and Identifiers

Trigger Theme	Description	Example	Identifiers in the Example
Scheduling	Scheduling encompasses scheduling errors and mix-ups, last-minute cancellations or changes, and inability to get desired or convenient appointment times. Problems with appointment scheduling were highly complained about on surveys, more so than coordination or provider behavior, but were more frequently rated as an annoyance rather than an emotionally adverse experience.	I had driven for 2½ hours for an MRI, and I got the time mixed up. I was 15 minutes late. The girl at the desk for the MRI was horrible. "You're 15 minutes late, and we can't do it, and we can't schedule it in." I was like, "OK, is there something else we can do, though? Gosh, I know you have a schedule, and all of that." There was nothing. It was just like I was the pariah of all time. (Patient 5)	<ul style="list-style-type: none"> • Negative wording • Hyperbole • Specificity
Travel	Travel includes coming from long distances, trouble finding parking, and not finding affordable, comfortable accommodation during lengthy treatments. These issues rated more often as lesser annoyances, but the repetitive nature of dealing with these issues elevated them to emotionally adverse experiences.	Parking at my appointment with oncologist BP 163/96 and it's normally 90/60. Imagine what I am going through. Disgusting and inhumane to people trying to get well. I am changing hospitals now. (CM3349)	<ul style="list-style-type: none"> • Negative wording • Hyperbole • Specificity • Switching providers
Education and information	Education and information was a less common emotionally adverse experience, referring to times when patients felt they did not receive information or education that would have helped them to manage their condition or treatment. It often related to providers not imparting the information, but the cause of extreme negative emotion appeared to emanate more from the patient's frustration with lack of knowledge or information rather than from a sense of providers withholding information.	They would come in and ask me, "Are you feeling any pain or any discomfort?" Of course I was. "Well, then, push the button," which of course was my Dilaudid. I started pressing that button a lot. I finally said to myself, "This is not good."... I needed to have them go over it again so that I could use that pain medication without fear of having to get [addicted]. (Patient 7)	<ul style="list-style-type: none"> • Negative wording • Specificity • Suggesting changes

BP indicates blood pressure; MRI, magnetic resonance imaging.

attuned to scheduling when completing a survey, as they had just checked in for an appointment.

On the other hand, prior positive experiences could reduce the impact of negative events such that experiences that seemed extremely negative did not evoke much emotion from some patients or the patients made allowances for them. For instance, long wait times were accepted by some patients because they felt their provider gave them full attention and thus recognized that similar attention given to another patient might be the cause of their wait.

I had a great relationship with my oncologist and she filled in the gaps. Else my responses would be very different. (CR1274)

Patients also talked about how receiving lifesaving treatment was their priority and so they tolerated issues that others perceived as extremely negative.

First, the most important aspect of treatment is the surgery and hospital care. I personally don't mind if sometimes the office is hectic or I have long waits. I feel I was given the best treatment possible for my condition. That, by far, makes me satisfied with my care. (CR6347)

Patient-Stated Consequences of Emotionally Adverse Experiences

Patients and family caregivers who related an emotionally adverse experience frequently indicated some additional consequence of

that experience. These included emotional consequences, such as experiencing stress, fear, anxiety, and loss of hope, and actions following those emotions, such as filing a complaint or switching care providers. These stated consequences also provided a clear indication of adverse experiences.

DISCUSSION

This study has identified that although emotionally adverse experiences are infrequent, variability exists in how patients express these experiences, as well as their causes and predictors and their consequences. Studying oncology patients was a strength, as this population generally experiences more complex, long-term care requiring greater coordination with high emotional valence, especially compared with episodic care. Although the vast majority of patient survey comments were positive or neutral, patients expressed strong negative emotion in a range of ways, such as through sarcasm, hyperbole, and rhetorical statements. Methodologically, the intensity was variable across issues between interview and survey responses. For example, when patients talked about scheduling problems in interviews, they often spoke with great intensity, and these problems were rated as emotionally adverse experiences. Additionally, the interactive nature of the interview meant that interviewers could probe for information about negative experiences. In survey comments, some wording implied negativity (eg, "later," "not"), but actual feelings of negativity were not expressed. It may be that

these patients were concerned about potential negative impacts to their care as a result of voicing displeasure, as they completed the surveys in the clinic setting and therefore may have perceived that their responses might be identifiable.²⁹

Some patients expressed their feelings in nuanced ways that might be difficult for health systems to identify using typical methods of patient satisfaction surveys or complaint records. Few patients talked about making a formal complaint. Health systems could use existing data sources, such as the Hospital Consumer Assessment of Healthcare Providers and Systems survey comments, to identify negative experiences, but analyzing these data sensitively is time intensive and cumbersome. It should be noted that the cancer center in which this study took place had a high Likelihood to Recommend score at the same time as the study (87.2%, in the 91st percentile nationally; C. Montalvo, BA, written communication, April 2018) and high scores for the survey on which the patient comments were written,²⁶ indicating that overall there is a high level of satisfaction among patients treated at this institution. However, as this study indicates, focusing on survey scores alone may miss critiques that afford opportunities for improvement even in a highly rated system. We believe that health systems would benefit from analyzing textual data to ensure that responses to quality issues are congruent with patients' priorities in care.² Our system of identifiers could be used as a categorization system for such data.

Although identifying and defining emotionally adverse experiences was more challenging than expected, the range of triggers was less surprising. There was wide variation in the triggers, but threats to well-being and trust were almost universally an affront to patients. This aligns with existing research that has found that causes of acute disgust have in common dehumanizing experiences and breaches of trust^{13,30} but that thresholds for tolerating such feelings and coping are variable within and across individuals. In contrast to the literature, some themes we found, such as wait times and travel issues, do not appear to be related to well-being or trust but might reflect other underlying issues that precondition patients' sensitivity to such annoyances over time.²⁵ For example, if confidence in the competence of the care provider is undermined, patients might be inclined to look for or detect other lapses in care. We found the inverse to be true: An excellent care provider could reduce the burden of annoyances. In this way, emotionally adverse experiences are formed within a context of priorities; the overall priority of surviving cancer might make patients tolerate more than they would otherwise. Alternatively, patients with a serious illness may feel that they are already under stress and perceive typical low-level annoyances as a serious threat. The relative and temporal nature of emotionally adverse experiences that evolve with time in a healthcare context is not a feature of consumer disgust as described in the marketing literature,¹² although the accumulation of experience has been acknowledged as a feature of patient satisfaction.³¹ The conceptual map presented in the Figure may help further understanding of the components of patient satisfaction and particularly the "process" aspect of patient satisfaction with care.³¹

Although some approaches to quality improvement might focus on enhancing positive attributes of care, such as through appreciative inquiry,³² our framework identified important domains that have typically been absent from predictors of patient satisfaction,⁸ including travel or transportation, education and information, scheduling, and finance/insurance. Likewise, typical indicators found in patient satisfaction models that emphasize positive attributes, such as the environment and physical setting, were not present in our framework.^{8,33} There may not be complete congruence between issues that positively and negatively influence satisfaction. More mundane features of care, like travel to appointments and scheduling, might be noticed only when they fail to go smoothly, and they therefore might be overlooked by quality improvement that focuses on positive aspects only. Dissatisfaction with care may be more telling than satisfaction,³¹ particularly if patient outcomes are adversely affected. Our aim is not to enumerate absolute triggers of disgust but, rather, to describe the range of patient-specific issues that can trigger such feelings and find ways to recognize them, as we perceive that this may help health systems identify opportunities for quality improvement. Indeed, the medical center in this study responded positively to identifying adverse patient experiences and used it as an opportunity to target improvements in care.

Limitations

We developed our concept of emotionally adverse experiences using Fortini-Campbell's framework¹² as those that are both important and negative, but within negative could be a range of emotions that were difficult to differentiate. Emotions such as disgust, anger, and fear are universal in the cancer experience and not always related to dissatisfaction with care. To protect patient privacy, we were unable to link surveys to data in the electronic health record for collecting demographic information. Although we have limited demographic information on interview participants, we perceived that the age and gender mix of our sample was broadly reflective of the patient population of the cancer center. For both surveys and interviews, non-English speakers were likely underrepresented. We did not have access to all the interview audio files, as this was a secondary analysis of data. Spoken data may provide more clues to patients' emotional states, although listening to the audio did not change our interpretation of transcripts. The survey distributed to patients covered 5 theme areas, which may have constrained patients' comments to these content areas, therefore potentially missing other adverse experiences. However, the themes covered a range of experiences and patients were not instructed to limit their comments. Indeed, many chose to write about topics not specifically queried in the survey. Our findings are limited to the experience of 1 institution.

CONCLUSIONS

We present a categorization system for adverse patient experiences that can be applied to qualitative data, like free-text survey comments, even when satisfaction ratings are high. The 10 domains

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demonstrate a wide range of issues that can lead to emotionally adverse experiences, which could be difficult for health systems to tackle at once. Drawing on the specificity found in routinely collected qualitative data, such as survey comments, can help target quality improvement efforts to those domains in greatest need of improvement. Further research should be conducted to test the congruence of extreme dissatisfiers with extreme delighters in healthcare. In the meantime, listening to the dissatisfied patient voice in survey comments can help providers and managers alike improve care, even in high-performing systems. ■

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