

PEAKS of Interest

Teledyne enters agreement to acquire Leeman Labs

Teledyne Technologies, Inc. (Mason, Ohio) announced that Teledyne Tekmar Company has entered into agreement to acquire assets of Leeman Labs, Inc. (Hudson, New Hampshire). The transaction is subject to customary closing conditions. Leeman Labs' product lines would augment Teledyne's existing laboratory and continuous monitoring instruments used in environmental applications. Leeman Labs' inductively coupled plasma laboratory spectrometers are used by environmental and quality control laboratories to detect low levels of inorganic contaminants in water and other environmental samples. They complement Teledyne Tekmar's organic analysis instrumentation.

Waters Corporation announces agreement to purchase NuGenesis Technologies

Waters Corporation (Milford, Massachusetts) announced that it has entered into a definitive merger agreement to acquire the outstanding capital stock of privately held, NuGenesis Technologies Corporation (Westborough, Massachusetts). NuGenesis Technologies is a leading supplier of advanced, web-based, scientific information-management software products. These products integrate into existing information technology infrastructures and offer improvements in data-management efficiency while supporting regulatory requirements, including U.S. FDA's 21 CFR Part 11. The company's list of current customers includes the world's largest pharmaceutical and chemical companies.

PerkinElmer's Peter Coggins appointed to U.S. Health and Human Services Advisory Committee

PerkinElmer, Inc. (Boston, Massachusetts) announced that Peter Coggins, president of PerkinElmer Life and Analytical Sciences, has been appointed to the U.S. Department of Health and Human Services' (HHS) Advisory Committee on Heritable Disorders and Genetic Diseases in Newborns and Children.

A 30-year life sciences industry expert, Coggins will make recommendations to HHS Secretary Tommy G. Thompson on grants

Chromatography Market Profile

Environmental Testing Market

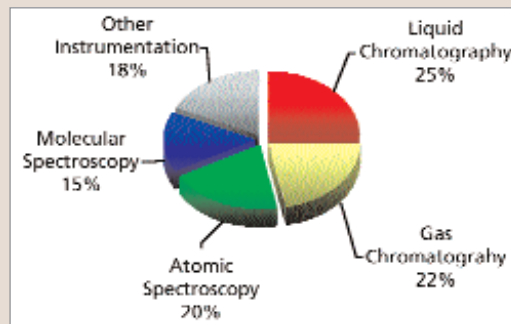
The prominence of the environmental market peaked nearly 15 years ago when the U.S. government passed a large body of new environmental laws and strengthened existing ones, dramatically increasing the number of mandated tests. As a result, the analytical instruments market received a boost in new instrument sales, particularly in gas chromatography-mass spectrometry (GC-MS), and atomic

absorption. But the growth did not last long as the parade of new regulations began to slow. The environmental market fell miserably, making room for other opportunities in sectors such as the semiconductor and life-science markets.

Currently, the environmental market is showing signs of improvement. President Bush has approved the FY 2005 EPA budget, which provides nearly \$7.8 billion for the EPA, including \$4.4 billion to support core regulatory, research, and enforcement activities, and state program grants. The money is expected to help the agency advance environmental protection by adopting new methods, harnessing technology, and funding incentive programs. One promising incentive program is the National Environmental Performance Track, which encourages companies to perform beyond basic compliances and might increase the demand for analytical instrumentation.

Liquid chromatography (LC) and GC account for nearly half of the 2003 U.S. laboratory analytical instrumentation demand for environmental testing. Regulatory testing in government labs and research and development activities in academia are expected to stimulate demand. However, overall growth during the next few years is expected to remain somewhat lackluster. Nonetheless, there are certain instrumentation technologies that present genuine growth opportunities within the environmental sector.

The foregoing data was extracted from *SDI's Global Assessment Report, 7th Edition*. For more information, contact Glenn Cudiamat, Sr. Consultant, Strategic Directions International, Inc., 6242 Westchester Parkway, Suite 100, Los Angeles, CA 90045, tel. (310) 641-4982, fax (310) 641-8851, e-mail cudiamat@strategic-directions.com.



2003 U.S. environmental testing demand by technology.

and projects to help state and local public-health agencies improve screening, counseling, and health-care services to newborns and children who have or are at risk for heritable disorders.

While maintaining his current duties, Coggins will join 14 committee members tasked with the review of screening practices for genetic disease and the consideration of the most appropriate applications of universal newborn screening tests, technologies, and guidelines. Coggins also will advise Secretary Thompson on policies and priorities to help agencies provide these services.

2004 Csaba Horvath Medal Recipient

Phyllis Brown, Emeritus Professor with the Department of Chemistry at the University of Rhode Island (Kingston), is the recipient of the 2004 Csaba Horvath Medal, presented to her by the Connecticut Separation Science Council. The medal will be presented to her during a special day-long symposium, on 29 April 2004, honoring her scientific contributions to separation science. The event will be held at the Mohegan Sun Resort, Uncasville, Connecticut. For upcoming details, visit <http://www.cssconline.org/>.