



Identify Act Transform

# Cost relative to outcomes.

Keep high-quality pharmacy and supply opportunities top of mind while monitoring the bottom line.

## Are you getting your money's worth from your drug and supply purchases?

Your hospital spends millions of dollars on pharmaceuticals and surgical supplies, but do you know if the millions of dollars you're spending is leading to optimal outcomes for your patients? Are you making data-driven decisions on treatment pathways that deliver the highest quality care at the lowest price? Are you focusing your efforts in the right areas to reduce waste and achieve cost savings?

With Service Line Analytics (SLA), get a holistic view of how the medications and supplies you're providing are contributing value to patients and impacting your bottom line. Visualize opportunities with a wide lens and quickly drill, with granularity, to identify actionable targets. With SLA, help your organization:



**Identify clinical variation across service lines** by combining clinical utilization, outcomes and spend data to visualize high-value opportunities against peer groups.



**Engage physicians with valid actionable data** to compare utilization and outcomes with cohorts and precision pair-matching.



**Measure improvement over time** with integrated data collection, standardization and visualization in a clinician-friendly, interactive user interface.

Empowering your health system to spend less and achieve more.





### Identify

Easily find variations in care that may affect your bottom line.

#### **Pharmacy**

Monitor medications with high acquisition cost, measure case volume, and benchmark utilization relative to peers.

#### **Surgical Supplies**

Identify surgical supply utilization tied to cost of care and compare clinical outcomes in pair-matched cohorts.

#### Act

Utilize quick, pair-matched views to spur conversations with providers.

#### **Pharmacy**

Quickly pinpoint and uncover areas to reduce waste and achieve cost savings while maintaining quality outcomes using:

- · Drug utilization rate variances
- · Powerful algorithms and risk-adjusted outcomes
- · National benchmarks by diagnosis, procedure, facility, practitioner or time frame

#### **Surgical Supplies**

Support provider conversations about spend relative to outcomes using:

- · Surgical supply utilization, product category and vendor distribution
- · Risk-adjusted outcomes
- Internal benchmarks by diagnosis, procedure, facility, practitioner or time frame

#### Transform

Incorporate data science into your business intelligence.

#### **Pharmacy**

Understand realized impact of care pathways to improve length of stay.

#### **Surgical Supplies**

Optimize utilization of high-priced items.

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