

“Accelerating Growth in the Nordics: Expanding Business Cooperation between Norway and the Baltic Countries”

27 September 13:00–17:00

Location: **DNB Headquarters**, Dronning Eufemias gate 30, Oslo

Time	Agenda
12:30 – 13:00	Arrival & Coffee
13:00 – 13:15	Official opening / Welcome remarks
13:15 – 13:30	<p>Current state of affairs in the trade & investments between Norway and the Baltic region</p> <ul style="list-style-type: none"> • Evita Nedzvecka, Head of LIAA office in Norway
13:30 – 13:45	<p>Brief intro: Business opportunities in the Baltics</p> <ul style="list-style-type: none"> • Pål Arne Davidsen, Partner – Head of Transport & Infrastructure, Rud Pedersen Public Affairs
13:45 – 14:30	<p>Succeeding in the Baltics: Case studies from Norwegian investors successfully operating in the Baltics</p> <ul style="list-style-type: none"> • Svetlana Kocerova, Managing Director of DNB Service Centre (LV) – banking / outsourcing • Jon R. Westby, Stansefabrikken (LT) – metal production • Astrid Simonsen, CEO of Joos / Glamox (EST) – lighting manufacturer
14:30 – 14:45	Coffee Break
14:45 – 15:00	Brief intro: Business opportunities in Norway
15:00 – 15:45	<p>Succeeding in Norway: Case studies from successful Baltic companies operating in Oslo</p> <ul style="list-style-type: none"> • Richard Nilsen, HansaMatrix (LV) – electronics • Deniss Ojastu, Helmes AS (EST) – software development • Lithuanian Representative (TBC)
15:45 – 16:00	Concluding remarks
16:00 – 17:00	Informal Networking