



Harness
the **energy**
around you.





The Renewable Energy Problem

01 Land Space Constraints

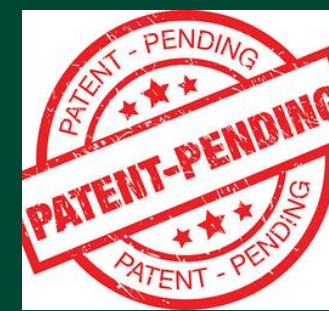
02 Wind and Solar are intermittent. No source can currently meet baseline.

03 Centralised solutions are not feasible at any scale

(Click on each problem to learn more)

ISLANDS ARE SUFFERING THE MOST, HAVING TO RELY ON DIESEL TO KEEP THE LIGHTS ON. PROBLEMS INCLUDE HIGH COSTS (> \$0.48 PER KWH), ENVIRONMENTAL DAMAGE AND LOW RELIABILITY

Our Proprietary Solution



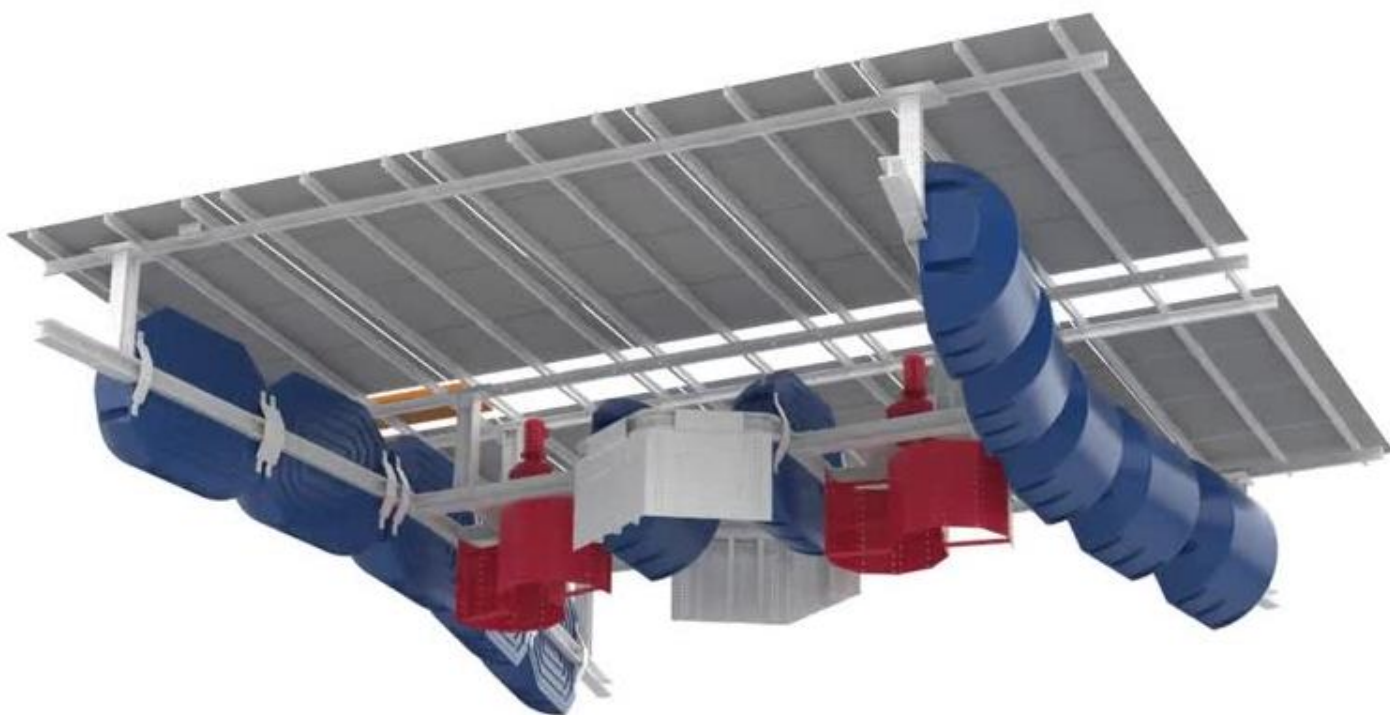
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Combinations of the 4 major energy sources in a plug-and-play approach

THE STARFISH

01

OCEAN & RIVER
CURRENTS
ACCELERATED



02

Solar or Wind
Power
Compatible

03

80% CHEAPER
THAN DIESEL

04

Patent Pending
(filing date Dec 2023)

THE MANTA

01

WAVE ENERGY
UNLOCKED



Use of Funds Raised Thus far

We raised £260k from a fund & angel investors and £500k from Innovate UK in early 2023

Technical Milestones

Designed In-house & tested at University of Plymouth



Established complete supply chain in China



Installed in The Maldives, producing energy by Sep. 2024



Commercial/Further Projects:

Secured grants for 2 further pilots, in Singapore and Fiji (Total £1.2M)

Additional Revenue stream identified for B2C (sold £115k worth in 30 mins)

MoU signed w/ Ungoofaaru for 5MW B2B in 2025 (Worth £25.4M over 20 yrs)

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Go to Market

- Our initial target clients are **Individuals, Resorts and Communities** currently relying on diesel.
- Our value proposition is simple: **provide clean reliable energy at a fraction of their current cost.**
- We plan to start with **B2C (Home Solar)** as a stepping stone, and then expand on the **B2B (Platforms)**



	TAM	SAM
SIDS (Small Island States)*	£20.8B	£12.5B
SE Asia	£35.6B	£23.1B
Global Coastal Areas	£2.7TR	£805B

*A COP28 Priority group with over \$2B of soft funding available

The Roadmap

Q3 2024

Maldives Pilot
B2C Validation
Initial Commercial
Contracts

Q4 2024

Maldives B2C Scaling
Infrastructure prep for
B2B

H1 2025

B2C Fully up and running
(AGENTS)
B2B takes off (AEON)

H2 2025

B2C Takes Off in Pacific
and Broader Indian Ocean

2026

B2B and B2C fully
operational in both
Indian and Pacific + SE
Asia

Client Unit Economics

B2B (Platforms)

SALE PRICE
£70,000

MARGIN
£25,000

SAVINGS
80%

AVG CLIENT REQUIRES
20 UNITS

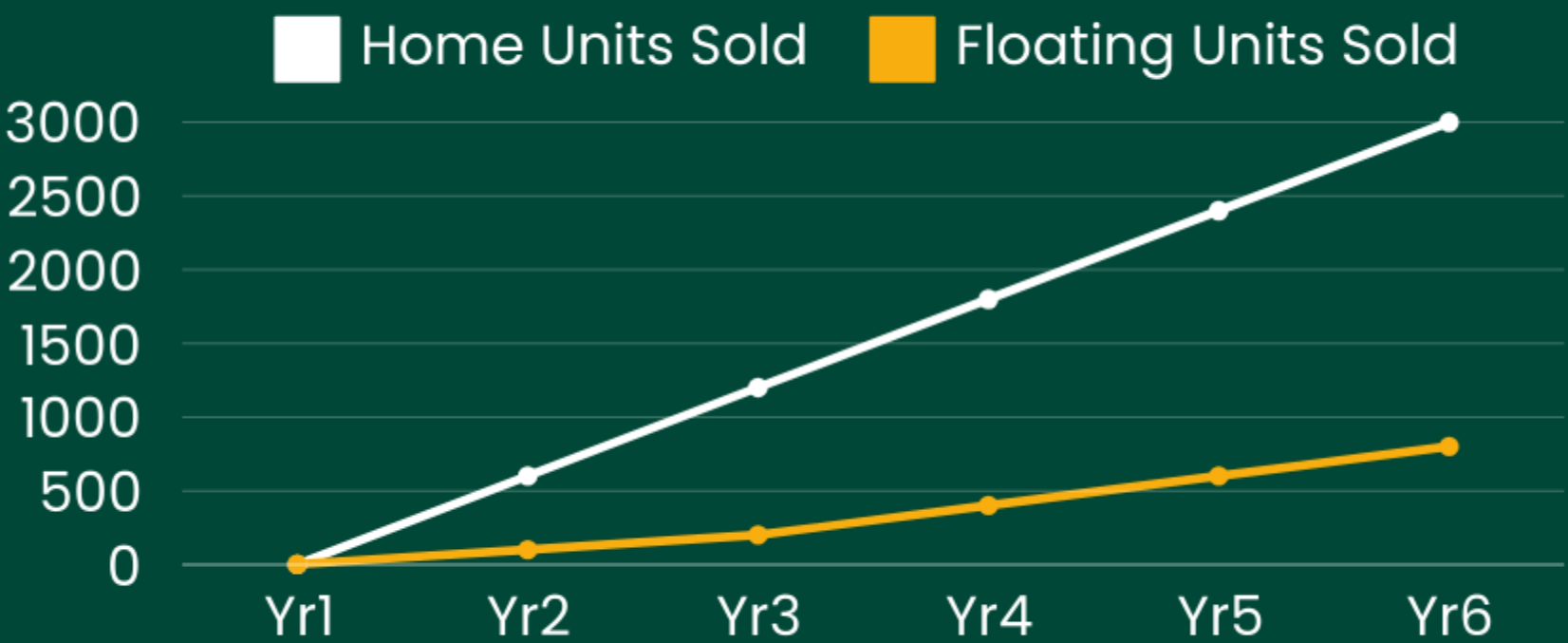
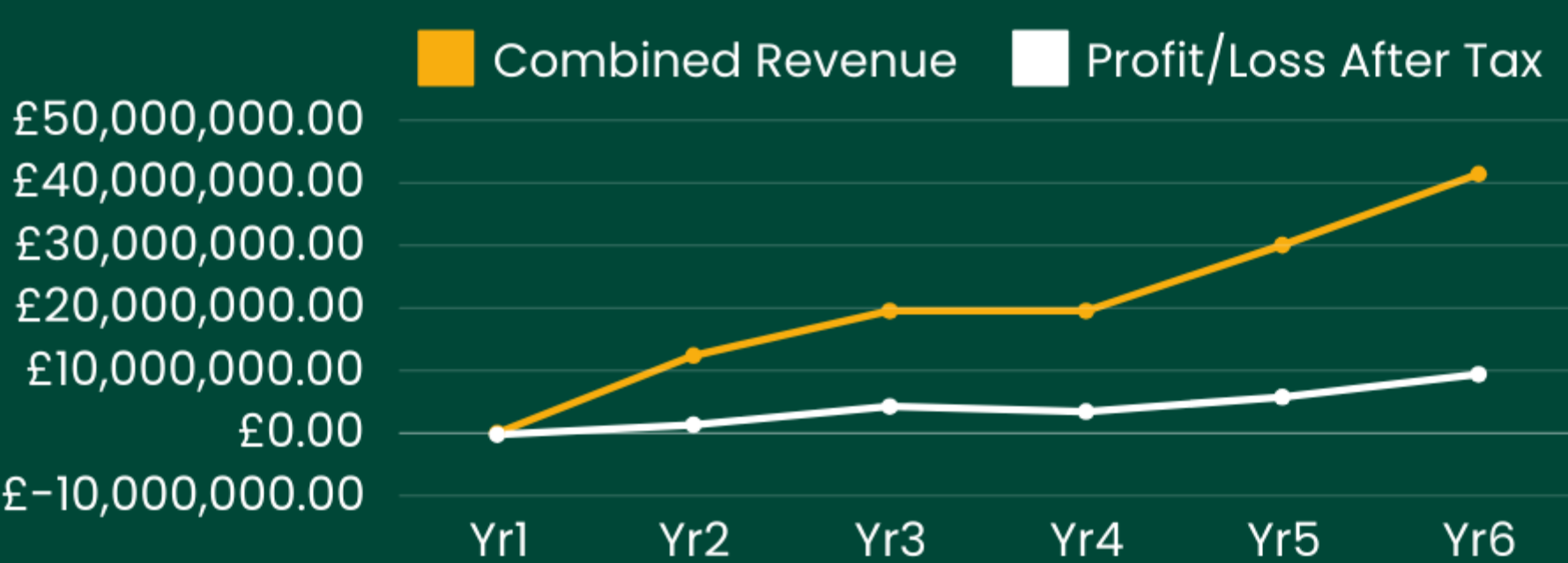
B2C (Home Solar)

SYSTEM SALE PRICE
£10,000

MARGIN
£3,000

SAVINGS
74%

AVG ISLAND REQUIRES
200 SYSTEMS



Competitors

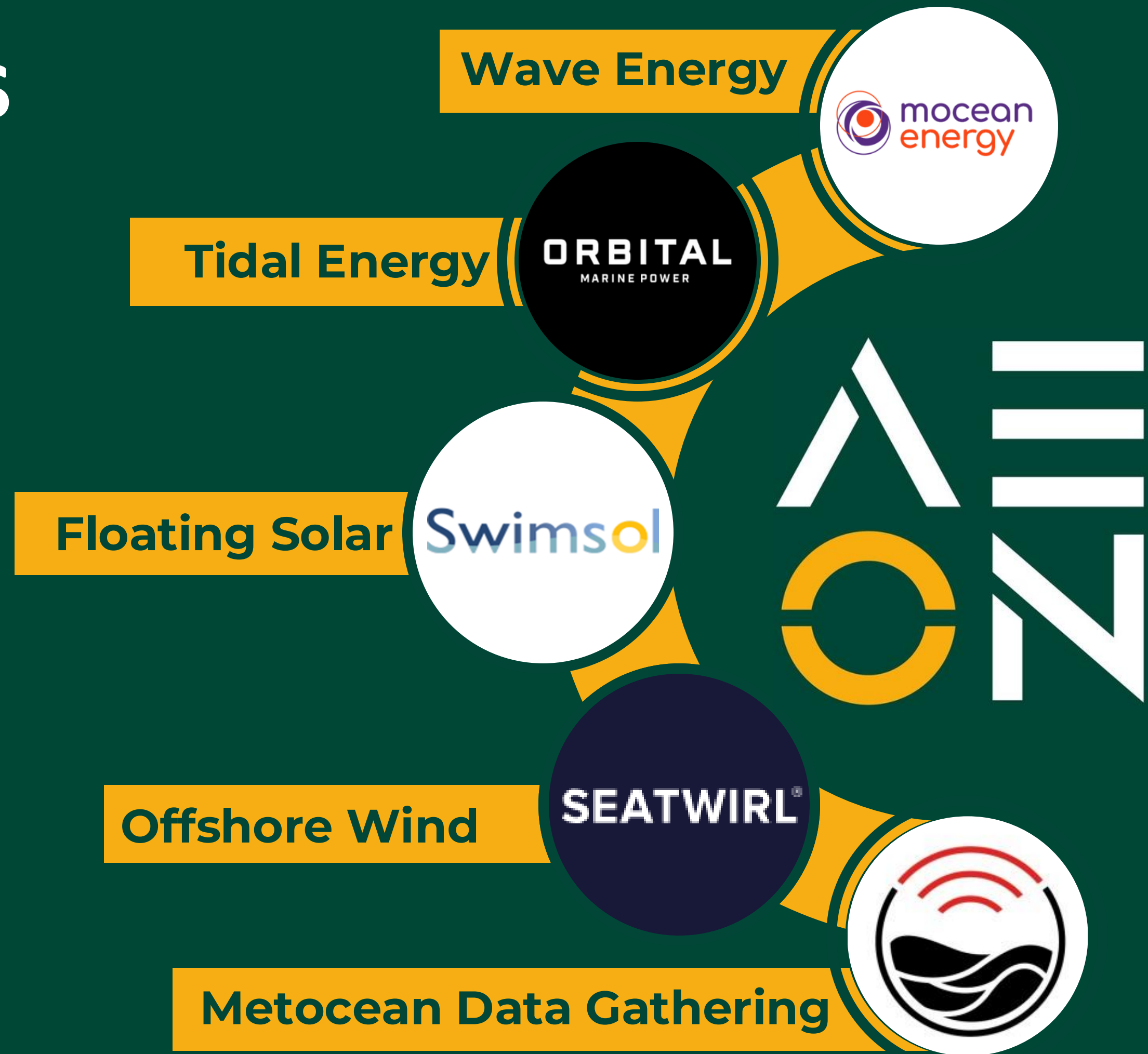
It is true - we have no direct competitors that integrate the **combination of energy sources our platform technology can provide**.

However, there are companies doing part of what we offer, and they are our closest rivals.

Our strategy to dominate the market relies on being a “one-stop shop for energy”.

Regardless of resource availability or scale, **AEON** will be the most affordable and scalable answer.

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The Team

[Click here for FAQs](#)



Martim
CEO

Spacecraft engineer, founded AEON to accelerate the energy transition in the places that need it the most.

Aude
CTO

Cambridge PhD, drives AEON's tech with a focus on innovative, equitable energy solutions.

Christos Christou
Acting CFO

Harvard MBA, experienced in consulting and private equity, scaling AEON's solution across markets.

Jiawen Loo
Environmental Lead

Ecologist, ensures AEON's projects benefit the environment and are smoothly managed.

Gleb Smantcer
Engineering Lead

Electrical engineer, designs AEON's systems for efficient power transmission and remote monitoring.



UNIVERSITY OF
CAMBRIDGE

Imperial College
London



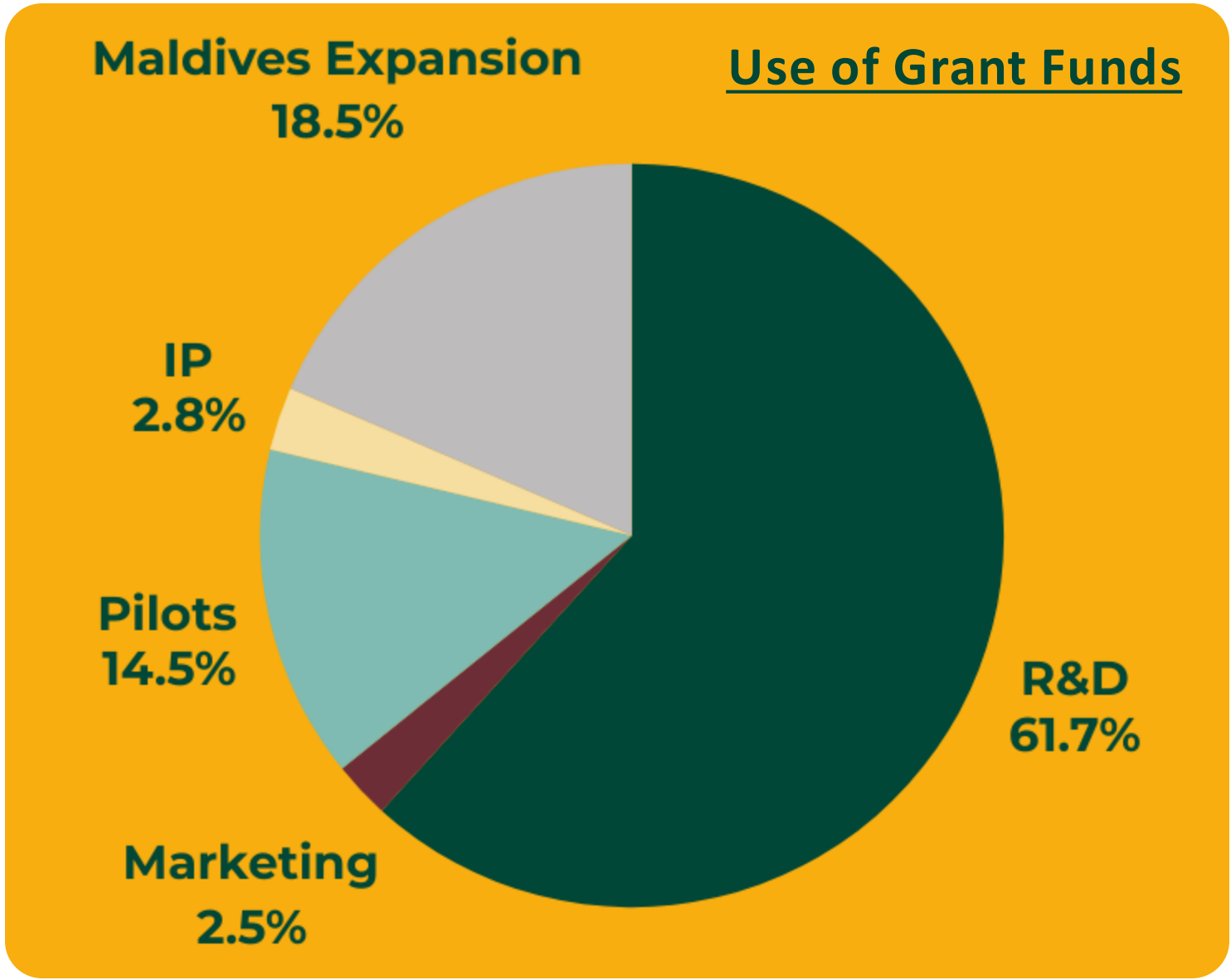
HARVARD
UNIVERSITY

The Raise



This equity injection **will unlock non-dilutive funding** while generating gross margins from sales using idle liquidity. Given current investor interest and the flexibility offered by the grants, **we are also considering larger ticket sizes to enable a faster expansion and, therefore, increased and quicker returns as shown in the next slide.**

	Grants	Equity	Total
SG + Fiji Projects	£1.2M	£0.6M	£1.8M
Maldives Expansion	£0	£0.9M	£0.9M
Minimum Raise: £0.6M / <u>Target Raise £1.5M</u>			



Milestones and Valuation

Target £1.5M Raise

- Faster Maldives expansion
- Greater sales volume and higher profitability
- Faster breakeven without debt even in stress scenario

Min £0.6M Raise

- £1.2M of extra funding unlocked
- Breakeven w/o debt in base case
 - Debt required in stress case

A Pre-money valuation of £ 8.5 m based on de-risking:

- **Validation** of AEON's proprietary technology platform in our Maldives pilot.
- **Grants Secured** equaling £1.7M in non-dilutive funding.
- **Early Traction:** Commercial EPC contracts are expected to provide steady profits and cash flow from 2025 onwards.
- **EIS Approved** for UK tax residents
- **Last Funding Round** - no further dilution

And it would result in:

- 15% stake for incoming investors (for Target raise).

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