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# Products and Services

Module 6

2019 | October







**Snowball**



# Learning Outcomes



1. Explain the concept of HWTS products, services, and supply chains
2. Explain why HWTS selection within a multibarrier approach needs to be appropriate for the context.
3. Describe the components of an HWTS products and services supply chain
4. Outline ways to strengthen and overcome challenges for a supply chain

**What is the difference between products and services?**



# Products







# Services







# Supply Chain



A system of stakeholders and activities that leads to the supply of HWTS products and services to a household

# What other factors or information should be considered at this time to help you conduct an analysis of the situation at this time?

- The current demand for latrines
- The existing products and services that are available
- Relevant government policy around latrines and sanitation
- Environmental and technical factors
- Available options for fecal sludge management.
- Understanding the cultural context





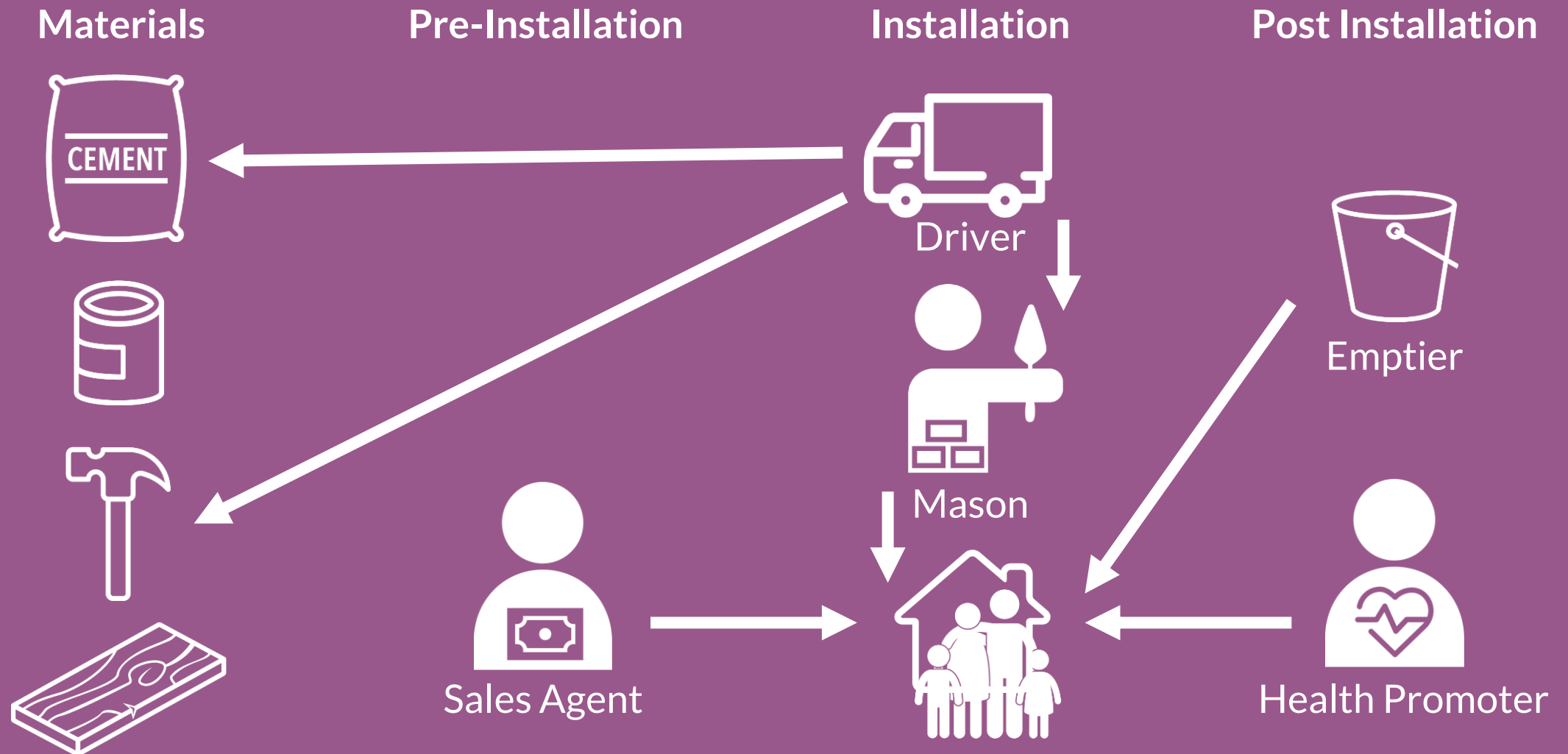


**What are your experiences with  
collecting or using this type of  
information?**

Select HWTS Products and Services

# Handout

# Example: Supply Chain Map



# Review: Workflow Table





# Tic-Tac-Toe





# References



# How CAWST Can Support You!

Contact CAWST for support on using and adapting our education and training resources for your work.

Visit [resources.cawst.org](https://resources.cawst.org) for:

Latest updates to this document and other workshop and training-related resources

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