

# Regional Sales Manager Online Sizing (m/w/d)

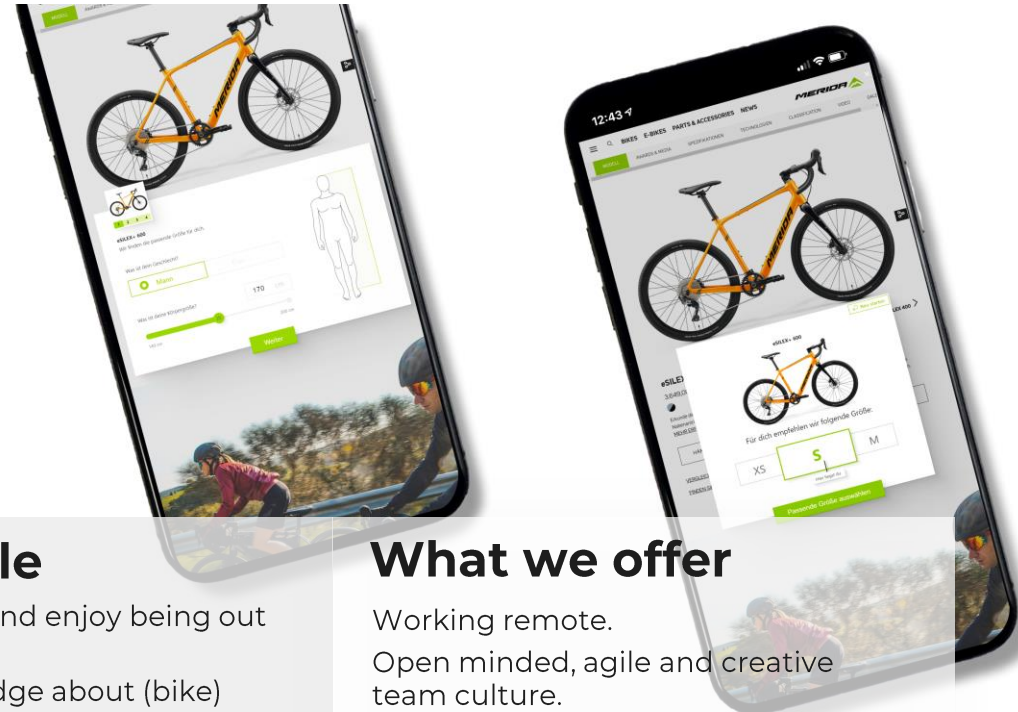
**SMARTFIT**  
FIND YOUR SIZE

We are a dynamic and innovative bike sizing and fitting company that aims to bring fun and comfort to everyone while out and about.

With **SMARTFIT Online Sizing** we provide digital widgets for size advice in e-commerce ([www.onlinesizing.bike](http://www.onlinesizing.bike)). Clicked on over 20 million times a year.

With **SMARTFIT Bikefitting** and **Bikesizing** systems, we provide bike retailers with measuring technology for sales ([www.smartfit.bike](http://www.smartfit.bike)). It is available at over 600 dealers worldwide.

As we continue to grow, we are seeking a highly motivated and results-oriented Sales Team member.



## Responsibilities

Develop and implement strategic sales plans.

Identify and pursue new business opportunities, including expanding into new markets or segments.

Build and maintain strong relationships with key customers.

Collaborate with cross-functional teams, including marketing, product development and operations.

Utilize CRM software to manage sales pipelines, track customer interactions, and generate accurate sales forecasts.

## Your profile

You love cycling and enjoy being out and about.

You have knowledge about (bike) retail and understand the key principles of e-commerce and SAAS.

You are a driven and motivated person.

You love engaging with people.

You are a hands on and problem solving person.

You are a team player and appreciate individuals.

## What we offer

Working remote.

Open minded, agile and creative team culture.

Multiple growth opportunities within the company.



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